



In partnership with:



**OAK LEASE**  
Equipment Leasing Specialists

**RIGBY**Capital

# A Professional Way to Fund Ground Support Equipment (GSE) in Europe.

## In a nutshell what can we offer?



Traditional leases and loans on favourable structures and terms



Funding and commercial structuring support via **"As a Service"** (AAS) solutions



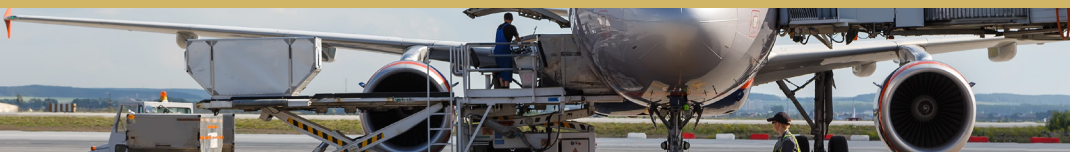
**Software, services and equipment** can all be funded to cover your customer's entire solution costs



You sell your solution to your customer via a Managed Services (AAS) Agreement; We pay you your revenue and margin on day one by funding that solution\*

\* Subject to end user credit and partner willingness to assign all MSA receivables to Rigby Capital

This is a true market differentiator, offering attractive alternative ways to pay for equipment



# Why use us? Good question!



- 27 years GSE funding experience
- Problem solvers, not document fillers
- European coverage
- Structure payment plan to fund the build



## The advantages of spreading GSE costs via finance options



**Airports at the moment — especially regional ones — are experiencing choices.**

Expansion and climate change, for example, placing CapEx under increasing pressure, alongside changing security protocols, chassis life of airside equipment and emissions reduction etc.

Our funding solutions, either a straight lease, or our AAS solution eases pressure on budgets, and helps you overcome both the price and CapEx objections



**Avoid budget restrictions** — help your customers get the solution they need when they need it, and not just when budget dictates – but pay over time at agreed payment terms that suit their business



**“As a Service” convenience** — total life costs wrapped into simple regular payments



**Protect cash** by keeping it available for investment in other business areas, not spending cash on depreciating assets

# Who is Rigby Capital?

Rigby Capital is a pan European finance specialist providing €330M leasing origination per annum. We're renowned for our fresh, transparent approach to funding and customer service: Managed by a team of trusted, experienced problem solvers, unrestrained by traditional thinking, we've recently partnered with Oak Leasing — an organisation which shares our values and has worked within the airport sector for 27 years.

We pride ourselves that we are part of the Rigby Group, the multinational, service-based holding company for a portfolio of privately owned and highly successful businesses operating across Europe and the Middle East.



# Who is Rigby Group?

Diversifying from its origins as a principally technology-led business, Rigby Group has evolved across the last 44 years — through smart, strategic acquisitions totalling to date 140 companies in 20 countries, generating £2.77bn turnover and over 8,500 people.

Rigby Group comprises six key divisions:



Technology



Airports



Real estate



Financial services



Hotels



Aviation

Agile, disciplined and brave, Rigby Group is a trusted partner to government, the military, global corporations, major charities and thousands of medium-sized organisations and is proud to be part of the West Midlands economic powerhouse, supporting job creation and enterprise.

## Our key attributes



Problem solvers



Trusted advisors



Transparent



Experienced



Reliable



Approachable



Continuously  
evolving



Unconstrained by  
traditional thinking

For more information, [click here](#)

For more information and support, contact either [john@oaklease.co.uk](mailto:john@oaklease.co.uk)  
or the sales team at [airportequipment@rigbycapital.com](mailto:airportequipment@rigbycapital.com)

